



Teamsters Leadership Academy **Announcement**

HOTEL UPDATE

Collective Bargaining

How to Negotiate Strong Teamster Contracts in the Public Sector

Hosted by

Teamsters Local Union 853, Oakland, CA

January 27-31, 2020

This five-day program is designed for those who are responsible for bargaining labor contracts in the public sector. The program will cover the legal aspects of collective bargaining, the bargaining time line, employer research, building membership solidarity, and bargaining table strategies and tactics (including costing, contract language, use of caucuses and sidebars, etc.)

REGISTRATION: Register online at <http://ibt.io/tla2020>

WHO: **Teamster Representatives**

All TLA registrants must be sponsored by their local union, Joint Council or other Teamster affiliate. You and your principal officer will both receive a copy of your registration confirmation.

WHERE: **Teamsters Local 853 Union Hall**

7750 Pardee Lane
Oakland, California 94621
Tel: 510-895-8853

WHEN: **Registration:** January 27, 8am-9am

Program: January 27-31, 9am-5pm

SUGGESTED HOTELS: Hilton Oakland Airport
1 Hegenberger Road
Oakland, CA 94621
Phone# 510-635-5000

Holiday Inn Hotel & Suites
77 Hegenberger Road
Oakland, CA 94621
Phone# 510-638-7777

FEE: *There is a registration fee of \$250.00 per person for this program. Payment can be made by credit card when registering online or, if paying by check, please make payable to: International Brotherhood of Teamsters and either mail to Marie Nolan, IBT Training & Development Department, 25 Louisiana Avenue, NW, Washington, D.C. 20001 or turn in at registration.*

IMPORTANT NOTE: Our programs fill quickly! Please contact Marie Nolan at (202) 624-8965 to confirm space availability before making travel arrangements!

Participant Bargaining Assessment Survey

By providing this information, you will help us to form work groups with varying levels of skills and experience, and provide a more enhanced understanding of the negotiations process for all participants. **Please print your answers.**

1) Name: _____

2) IBT Local Union/Joint Council/Other Affiliate: _____

3) How long have you been a Teamster representative? _____

4) If you were a Teamster steward, how many years were you in that position? _____

5) Number of contracts you have negotiated? _____

Number of contracts in which you were part of the bargaining committee? _____

6) Percentage of public sector contracts you represent?

7) What do you find is the most difficult part of the collective bargaining process?

8) What specific skills or information would you like to gain from this course?

Please fill out the bargaining assessment survey and return to Marie Nolan, IBT Training & Development Dept., 25 Louisiana Avenue, NW, Washington, D.C., 20001 or fax: 202-624-6851 or email: mnolan@teamster.org. Thank you.