



Teamsters Leadership Academy **2017 Schedule**

The Training and Development Department has developed an online registration site for TLA classes. Please use the following link to register for any of the 2017 classes listed below: <http://ibt.io/tla2017>. If you have questions regarding registration or the classes offered, please call the department at 202-624-8117.

Program: *New Officer Training and Education (NOTE)*

Dates: February 7-9 or March 14-16

Location: IBT Headquarters, Washington, D.C.

Fee: \$165.00

This three-day program at IBT Headquarters is reserved for Teamster local union secretary-treasurers, presidents and trustees. It concentrates on the essential information newly-elected officers need to fulfill their Teamster constitutional and legal responsibilities. This program will be offered twice – once in February and once in March.

Program: *Business Agent Skills in Survival (Public Sector)*

Dates: 3/20-24

Location: Teamsters Local Union 2010, Oakland, California

Fee: \$250.00

This five-day program provides an overview of the skills and knowledge needed to be successful as a Teamsters business agent representing workers in the public sector. Subjects include: organizing, political action, membership mobilization, organizing your work, and collective bargaining.

Program: *Business Agent Skills in Survival (Private Sector)*

Dates: 4/24-28 or 6/26-30

Location: IBT Headquarters, Washington D.C.

Fee: \$275.00

This five-day program provides an overview of the skills and knowledge needed to be successful as a Teamsters business agent. Subjects include: organizing your work, effective representation, collective bargaining, organizing, political action, and membership mobilization. Participants will also have the opportunity to meet staff from a number of IBT Departments and learn about the services they provide to IBT affiliates.

Program: *Effective Communications for Teamsters*

Date: June 13-14

Location: Teamsters Local 237, New York, New York

Fee: \$100.00

This two-day TLA will explore effective ways for Teamster affiliates to communicate with members such as through the use of social networking, newsletters, websites and local media. This TLA will provide beneficial and proven tactics that can be used to inform and invigorate Teamster members to fight the passage of anti-union legislation or other attempts to attack working families, as well as promote the positive impact that labor has on workers and the economy.

Program: *Bargaining - How to Negotiate Strong Teamster Contracts*

Date: July 10-13

Location: Teamsters JC 28, Seattle, Washington

Fee: \$200.00

This five-day program is designed for those who are responsible for bargaining labor contracts in the private and public sectors. The program will cover the legal aspects of collective bargaining, the bargaining time line, company research, building membership solidarity, and all manner of bargaining table strategies and tactics (including costing, contract language, use of caucuses and sidebars, etc.) Special emphasis is placed on contemporary and difficult bargaining questions, including health care and pension. A variety of methods are used including class discussion, mock bargaining and interactive games.

Program: *Strategic Planning for Local Union Principal Officers*

Date: September 26-27

Location: IBT

Fee: \$110.00

This two-day program will focus on the principles of strategic planning. Officers will prepare a mission statement for their local, joint council, division and/or conference and discuss specific objectives contained within their mission statement. The benefits and challenges of developing a strategic plan will be analyzed as officers review the basic steps required to develop an action plan. This program introduces the entire process of planning and gives the participants an opportunity to set up “staff retreats” at the affiliate level where their staff can participate in developing projects to move the affiliate forward.

Program: *Representing Members in the Changing Workplace*

Date: October 16-18

Location: Teamsters Local 688, St. Louis, Missouri

Fee: \$150.00

How will we represent and protect workers in the years to come? Representing Members in the Changing Workplace is an examination of the challenges you may now face as well as those coming in the years ahead. This class will focus on the demographic trends as well as technological advances that affect workers. Participants will engage in a variety of activities and develop strategies to tackle these issues.

Program: *Organizing for JUSTICE and POWER!*

Date: November 6-10

Location: Teamsters Local 657, San Antonio, Texas

Fee: \$250.00

This five-day program for local union organizers and staff will teach participants how to build a successful organizing local by following the steps of the IBT Comprehensive Campaign Strategy. Through a case study, strong emphasis will be on guidelines and principles needed for building a successful campaign while dealing with today's organizing challenges and obstacles.