



TEAMSTERS

Dean Foods Bankruptcy Update

Rome Aloise, Dairy Conference Director

FEBRUARY 17, 2020

DAIRY FARMERS OF AMERICA PROPOSES TO BUY 'SUBSTANTIAL' PART OF DEAN FOODS

On Monday, February 17, 2020, Dean filed an asset purchase agreement ("APA") with the Bankruptcy Court indicating its agreement with DFA to sell a majority of Dean's facilities (44 of 57 manufacturing facilities) to DFA. We are in the process of reviewing this lengthy document to understand the impact on every Teamster represented unit. We do know certain of Dean's assets are excluded from the proposed purchase by DFA (13 manufacturing facilities and various branch and related operations – see attachment). Again, we are working to understand what that potential exclusion means and what the process is to see if there are other potential buyers for those facilities.

Please also keep in mind that this APA is an initial "stalking horse" bid

for Dean. It sets a baseline for other potential interested parties to meet or better with their own bid or plan to reorganize Dean. The APA is subject to an approval process by the court over the coming months. The calendar proposed by the APA provides for any additional bids to be submitted by April 13th. If there are multiple qualifying bids then the auction would be held on April 20th to determine the winning bid and a hearing finalizing the sale to the winning bidder on April 27th.

We will be communicating with you as we learn more details about the proposed transaction. Lastly, there is also a Bankruptcy Court hearing on Wednesday, February 19th where a host of other items are pending before the Court. We will provide an update of that hearing as well.

**For More Information or Questions, Please Reach Out to
Your Local Union and/or visit teamster.org/deanbankruptcy**