



Teamsters Leadership Academy **Announcement**

“Strategic Contract Campaigns” **Teamsters Headquarters, Washington, D.C.** **September 16-19, 2014**

**How does a union bargain when the company has just hired a union-buster?
What do you do when they want to take away pensions or cut health care benefits?
How do you persuade a newly organized company to negotiate a first contract?
Are there alternatives to an economic strike?**

This course answers these questions and more. Based on the principle of “Fighting Smart,” Strategic Contract Campaigns is designed to help Teamsters build power. We will discuss campaign strategies and tactics to increase worker participation, gain public support and get a fair contract, even from powerful global corporations.

Emphasis will be on what the union can do to maximize its strength away from the bargaining table to enhance its ability to win a fair contract. Participants will create actual plans for their own strategic campaigns.

WHO: Teamster Representatives

WHERE: Teamster Headquarters
25 Louisiana Ave., NW
Washington, D.C. 20001

WHEN: **Registration:** September 16, 8am-9am (IBT Classroom)
Program: September 16-19, 9am-5pm

HOTEL: **List of suggested hotels attached.**
To make reservations, you may contact the hotel directly or call Teamsters Travel at 1-800-428-3591 for assistance.

FEE: **\$165.00** - Please make checks payable to “IBT” and return with your registration form to Marie Nolan, IBT Training & Development Department, 25 Louisiana Avenue, NW, Washington, DC 20001. Or, fax this registration to 202-624-6851 and bring your payment with you to the program.

IMPORTANT NOTE: Our programs fill quickly...please contact Marie Nolan at (202) 624-8965 to confirm space availability before making travel arrangements!



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Mr. ___ Mrs. ___ Ms. ___ Name: _____

Local Union/Other Affiliate: _____ Position/Title: _____

How long in this position? _____ Email: _____

Would you like your confirmation letter **emailed** or sent through the **USPS**? **(Circle one.)**

Office phone: _____ Cell phone: _____

Please tell us about your background with the Teamsters Union:

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Teamsters Leadership Academy Suggested D.C. Area Union Hotels

Please note that the first four (4) hotels are within walking distance to the IBT

- 1. Affinia Liaison Capitol Hill**
415 New Jersey Ave., NW
Washington, DC 20001
Phone: 202-638-1616
- 2. Washington Court Hotel**
525 New Jersey Ave., NW
Washington DC 20001
Phone: 202-628-2100
- 3. Hyatt Regency Washington**
400 New Jersey Ave., NW
Washington, DC 20001
Phone: 202-737-1234
- 4. Phoenix Park Hotel**
520 N Capitol St NW
Washington, DC 20001
Phone: 202-638-6900
- 5. Beacon Hotel**
1615 Rhode Island Ave NW
Washington, DC 20036
Phone: 202-296-2100
- 6. Capital Hilton**
1001 16th St
Washington, DC 20036
Phone: 202-393-1000
- 7. L' Enfant Plaza**
480 L' Enfant Plaza SW
Washington, DC 20024
Phone: 202-484-1000
- 8. Capitol Skyline Hotel**
10 Eye St SW
Washington, DC 20024
Phone: 202-470-1268
- 9. Embassy Row**
2015 Massachusetts Ave NW
Washington, DC 20036
Phone: 202-265-1600
- 10. Embassy Suites Hotel Wash., D.C.**
900 10th Street NW
Washington, DC 2000
Phone: 202-739-2001
- 11. Harrington Hotel**
436 11th St NW
Washington, DC 20004
Phone: 202-628-8140
- 12. Hay Adams Hotel**
800 16th St NW
Washington, DC 20006
Phone: 202-638-6600
- 13. Holiday Inn Georgetown**
2101 Wisconsin Ave
Washington, DC 20007
Phone: 202-338-4600
- 14. Jefferson Hotel**
1200 16th St NW
Washington, DC 20036
Phone: 202-448-2300
- 15. Madison Hotel**
1177 15th St
Washington, DC 20005
Phone: 202-862-1600
- 16. Mandarin Oriental**
1330 Maryland Ave, SW
Washington, DC 20024
Phone: 202-554-8588