



**International Brotherhood of Teamsters  
Strategic Initiatives Department, Economics Team**

**Job Opportunity for Research Analysts**

The Teamsters Union is the largest and most diverse union in the country with 1.2 million members. For more than a century, the Teamsters Union has been standing up for working people. Although the union is known as the champion of freight drivers and warehouse workers, the Teamsters represent workers in virtually every occupation imaginable.

The Strategic Initiatives Department oversees the Teamsters' communications, strategic research, economic analysis, and capital strategies as well as the Teamsters History Project. Strategic Initiatives provides essential resources to Teamster affiliates to succeed in organizing, public relations and contract campaigns, expand audience reach and improve messaging and public perception of the Teamsters. The Economics Team in the Teamsters Strategic Initiatives Department evaluates the financial position of companies, conducts economic and financial research, and evaluates the economic and market impacts of contract language to assist with contract bargaining, organizing or other strategic initiatives.

*Position Description:*

We are looking for research analysts to provide research and analysis support using information from diverse sources. Work product includes writing research reports, evaluating a company's financial position, and conducting statistical analysis in support of bargaining, organizing and other strategic goals. The research and analysis is focused on industry and economic topics relevant to the IBT and its affiliates. Research analysts regularly interact with Teamster divisions and affiliates to provide timely answers to research requests. Analysts review, interpret and compare language from collective bargaining agreements and estimate the cost of contract provisions.

Reports involve consolidating, reading and analyzing information and creating, manipulating and analyzing data sets using statistical methods, graphs and charts. Research topics cover industry and economic issues relevant to the Teamsters Union and its affiliates. Analysts investigate company management, operations, and corporate structures. Travel may be required, for example for a meeting or conference. The position is based in Washington, DC. Candidates must be available to work in-person full time at our DC headquarters.

*Applicants:*

Applicants for research analyst positions must have experience in research methods and statistical analysis. The ability to evaluate a company's financial position using financial statements and other sources is a requirement. Demonstrated competence in Microsoft Office suite is expected, with a preference for candidates that have experience using VBA, macros, C# or C++ to enhance work product. There is also a preference for analysts with experience using a statistical analysis software such as R, Python, SPSS, eViews, Salesforce, Tableau, or a like program. An understanding of labor unions and their structure is preferred.

Starting salary ranges from \$62,409.00 to \$72,499.00, commensurate with experience and education. The IBT offers a robust benefits package including a 100% employer-paid health & welfare plan, FICA reimbursement, pension, 401(k), FSA, and vacation & sick leave.

*Qualifications and Experience:*

- Bachelor's degree in economics, finance, business administration, industrial relations, finance, and/or mathematics required. Advanced degree in economics, mathematics, business, or finance preferred.
- One to two years of experience conducting research using databases and web-based resources in a professional environment required.
- Minimum one to two years of experience in the labor movement preferred.

*Application Process:*

Please submit a cover letter, resume, a short writing sample, and 3 references to [humanresources2@teamster.org](mailto:humanresources2@teamster.org). Subject: "Research Analyst (Economics Unit)." No phone calls please.

The IBT is an Equal Opportunity Employer and strongly encourages women, people of color, LGBTQ individuals, and candidates with diverse backgrounds and life experiences to apply.