



**International Brotherhood of Teamsters  
Strategic Initiatives Department, Economics Team**

**Job Opportunity for Senior Research Analysts**

The Teamsters Union is the largest and most diverse union in the country with 1.2 million members. For more than a century, the Teamsters Union has been standing up for working people. Although the union is known as the champion of freight drivers and warehouse workers, the Teamsters represent workers in virtually every occupation imaginable.

The Strategic Initiatives Department oversees the Teamsters' communications, strategic research, economic analysis, and capital strategies as well as the Teamsters History Project. Strategic Initiatives provides essential resources to Teamster affiliates to succeed in organizing, public relations and contract campaigns, expand audience reach and improve messaging and public perception of the Teamsters. The Economics Team in the Teamsters Strategic Initiatives Department evaluates the financial position of companies, conducts economic and financial research, and evaluates the economic and market impacts of contract language to assist with contract bargaining, organizing or other strategic initiatives.

*Position Description:*

We are looking to bring on additional senior research analysts to our team to lead projects, which includes designing and implementing research reports, contract costing, and attending contract negotiations. Research findings are presented to Teamster leadership, staff and affiliates of the union. The senior research analyst also reviews contracts and collaborates within the organization to identify model economic language. Database creation and manipulation, knowledge of statistical methods, and the ability to effectively communicate findings through excellent verbal and written communication skills, as well as with charts, graphs, and other visual aids are essential parts of the job. Senior research analysts have experience evaluating a company using financial data such as profit and loss statements, annual financial reports and budgets. Evaluating a company includes investigating company management, operations, and corporate structures. As a team lead, the senior research analyst assists in the day-to-day guidance, training and development of other department staff.

Reports involve consolidating, reading and analyzing information from diverse sources. Research topics cover industry and economic issues relevant to the Teamsters Union and its affiliates.

Travel is required. The position is based in Washington, DC. Candidates must be available to work in-person full time at our DC headquarters.

*Applicants:*

Applicants for senior research analyst positions must have experience conducting research using statistical and financial analysis, and evaluating companies using financial statements and other sources. Knowledge of labor relations and collective bargaining agreements is also required. Demonstrated competence in Microsoft Office suite is expected, with a preference for candidates that have experience using VBA, macros, C# or C++ to enhance work product. There is also a preference for analysts with experience using a statistical analysis software such as R, Python, SPSS, eViews, Salesforce, Tableau, or a like program. An understanding of labor unions and their structure is preferred.

Starting salary ranges from \$67,298.00 to \$92,000.00, commensurate with experience and education. The IBT offers a robust benefits package including a 100% employer-paid health & welfare plan, FICA reimbursement, pension, 401(k), FSA, and vacation & sick leave.

*Qualifications and Experience:*

- Advanced degree in economics, finance, business, mathematics or a related field required.
- Three to five years of work experience conducting research using databases and web-based resources in a professional environment required, preferably in a labor research environment.
- Demonstrated competence in analyzing financial statements and other economic reports.

*Application Process:*

Please submit a cover letter, resume, a short writing sample, and 3 references to [humanresources2@teamster.org](mailto:humanresources2@teamster.org). Subject: "Senior Research Analyst (Economics Unit)." No phone calls please.

The IBT is an Equal Opportunity Employer, and strongly encourages women, people of color, LGBTQ individuals, and candidates with diverse backgrounds and life experiences to apply.