



TEAMSTERS LEADERSHIP ACADEMY *Announcement*

Public Sector Collective Bargaining: How to Negotiate Strong Teamster Contracts

Hosted by

Teamsters Local Union 2010, Oakland, CA

August 11-14, 2025

Master Public Sector Bargaining and Win Stronger Contracts!

Join us for an intensive four-day program designed to give you the strategies and skills you need to win big at the bargaining table. Learn how to analyze budgets, contract costing and Excel, craft ironclad contract language, and leverage legislative power to secure the best possible agreements. We'll also cover avoiding impasse, filing strategic information requests, and mobilizing membership for real bargaining power. Don't just settle, negotiate to win!

REGISTRATION: Register online at <http://ibt.io/tla2025>

WHO: Teamster Representatives

WHERE: Teamsters Local 2010 Union Hall
7730 Pardee Lane, Suite 2010
Oakland, California 94621
Tel: 510-845-2221

WHEN: **Registration:** August 11-14, 8am-9am
Program: August 11-14, 9am-5pm ***class will end at 3pm on the 14th***

SUGGESTED HOTEL: Homewood Suites by Hilton Oakland-Waterfront
1103 Embarcadero
Oakland, CA 94606

IMPORTANT NOTE: Our programs fill quickly! Please contact Renee Parker at (202) 624-8924 to confirm space availability before making travel arrangements!